Oklahoma Tobacco Settlement Endowment Trust Board of Directors Minutes

September 9, 2010

Board of Directors' Members Present: Casey Killblane, Kenneth D. Rowe, Susan Walters Bizé, George E. Foster, O.D., John Kennedy, W.R. Lissau, Lisa Nowlin, D.D.S.,

Staff Present: Tracey Strader, Jonás Mata, Sjonna Paulson, Sharon Neal, Lance Thomas, Holly Gray, Dorothy Antwine **Guests Present:** Marla Baker, Laura Beebe, Connie Befort, Sally Carter, Dr. Terry Cline, Commissioner of Health, Justin Martino, Doug Matheny, D. Robert McCaffree, M.D., Frank Merrick, Lynn Mitchell, Travis Monroe, Greta Puckett, Anne Roberts

Agenda Item and Discussion	Action and Follow-up
1. Open Meeting Act Announcement and Call to Order	
Casey Killblane announced that the requirements of the Open Meeting Act, including the	
filing of the meeting and posting of the agenda had been met. She called the meeting to	
order.	
2. Approval of Minutes of the May 18, 2010 Regular Board Meeting	Motion to approve Minutes of the May 18, 2010
	Regular Board Meeting made by John Kennedy and
	seconded by Ken Rowe. Motion passed
	unanimously. Dr. Foster and Bill Lissau were not
	present for the vote.
	Dorothy Antwine will make the minutes part of the
	permanent record.
3.a. Board of Investors Update – Certifications of Earnings from FY 2010	
Travis Monroe announced that the Board of Investors certified \$18,164,000 at their last	
board meeting.	
Bill Lissau arrived	
3.b. Board of Investors Update – Other Updates	
Travis Monroe said the Board of Investors would be conducting a search for a custodial	
bank. In other actions, NEPC, the investment consultant suggested that in order to increase	
yield, the board could take 5% of the fund and direct it towards senior secured lending.	
This could increase the yield on an annual basis by \$1.6 million dollars.	
4.a. Chair's Report – Introduction of New Board Member, Lisa Nowlin, D.D.S.	
Casey Killblane introduced a new board member, Lisa Nowlin, D.D.S. from Elk City, who	
replaced Donald Cooper, M.D. Dr. Nowlin represents the 3rd Congressional District.	
4.b. Chair's Report – FY 2011 Board Retreat, November 17-18, 2010	Dorothy Antwine will coordinate with the board on
Casey Killblane discussed the board retreat plans and said the meetings would start at 8:30	lodging arrangements for November 16 th .
am on both November 17 th and 18 th . The meeting will be held at Post Oak Lodge in Tulsa.	

Agenda Item and Discussion	Action and Follow-up
Dr. Foster arrived	-
4.c. Chair's Report – Discussion of Board Meeting Dates for 2011	Dorothy Antwine will coordinate with the board on
Casey Killblane said 2011 board meeting dates would be voted on at the November board	2011 board meeting dates.
retreat.	
5.a. Director's Report – Presentation – Oklahoma Health Improvement Plan Updates –	
Dr. Terry Cline, Commissioner and Dr. Lynn Mitchell, Deputy Commissioner for	
Prevention & Preparedness Services, Oklahoma State Department of Health	
Dr. Cline reviewed the Oklahoma Health Improvement Plan (OHIP) and its three flagship	
issues: tobacco elimination and cessation; obesity reduction, and children's health. The	
flagship workgroups, along with an executive committee, continue to work on these issues	
and stay in contact with the various stakeholders to move the agenda forward. OHIP is	
about taking the opportunity to pull all these efforts together and to work on coordination	
and on aligning and leveraging resources. These OHIP efforts are becoming evident	
through the media a variety of recent editorials.	
Dr. Mitchell introduced herself in her new role at OSDH. She is a family doctor who	
enjoys public health and was the Medicaid Director at Oklahoma Health Care Authority for	
15 years previous to re-joining the OSDH. OSDH is supporting OHIP by strategically	
aligning resources for public health to meet OHIP goals such as Certified Healthy	
Businesses, Make It Your Business, full tobacco cessation benefits for all state employees,	
to finalizing financial incentives to close smoking rooms in restaurants, and in working	
with partners, such as TSET. Aligning financial resources with core services is a primary	
goal of OHIP. Dr. Mitchell closed by saying that OSDH looks forward to working with	
TSET on broadening the activities around nutrition and fitness.	
5.b.i. Director's Report – Agency Updates – Office Move	
Tracey Strader announced that TSET's office move to 3800 N. Classen Blvd., Suite 200,	
Oklahoma City, OK 73118 is complete.	
5.b.ii. Director's Report – Agency Updates – Updated Equal Opportunity	
Employment, Affirmative Action, and Sexual Harassment Policies	
Tracey Strader said the Equal Opportunity Employment, Affirmative Action and Sexual	
Harassment policies were in the board packet to reflect that the agency was compliant in	
providing the board with these policies.	
5.b.iii. Director's Report – Agency Updates- Update on TSET Logo and Rebranding	
Effort	
Tracey Strader updated the board on TSET's new logo and discussed the rebranding strategies	
for getting the word out about who we are and what we do at TSET. Ms. Strader also reported	
that she has begun making a variety of various community visits to better understand	

Agenda Item and Discussion	Action and Follow-up
Oklahoma's communities, and their challenges and opportunities. She hopes this information	•
might help the board and staff better understand the context in which their grants are made, and	
identify possible future connections.	
5.c. Director's Report – Conference Sponsorship Updates	
Tracey Strader reported that, to date in FY 11, TSET has sponsored the 18th Oklahoma Child	
Abuse and Neglect and Healthy Families Conference and the Rural Health Association of	
Oklahoma 19 th Annual Conference, <i>Health Reform and Rural Oklahoma</i> .	
5.d. Director's Report – Recent Training Updates	
Tracey Strader updated the board on recent training events attended by staff, including	
Communities Putting Prevention to Work, the CDC's stimulus initiative, the Health Care	
Authority Board Retreat, and the Cherokee Nation Government Relations Retreat.	
5.e. Director's Report – Upcoming Training Opportunities	
Tracey Strader discussed various upcoming training opportunities, encouraged board	
members to attend the Oklahoma Tobacco Control Program Annual Meeting and	
announced that TSET's submission to do a panel presentation at the Grantmakers in Health	
Annual Meeting with the Missouri Foundation for Health, Virginia Foundation for Healthy	
Youth, Robert Wood Johnson Foundation, and Samuels & Associates scored very high.	
6.a. Program Development Committee Report – Discussion of FY 2011 Funding	
Approach	
Susan Bizé said since TSET has only level earnings this year, there would not be additional	
funding available for the Oklahoma Tobacco Research Center for FY 2011 other than the	
OTRC's carryover. Board and staff members alike were impressed with the OTRC Phase II	
presentation and would likely be open to considering additional funding if it was available.	
In addition the budget for the Fitness and Nutrition Initiative will be shifted to FY 2012,	
both as a result of having fewer earnings available than expected and also as a result of the	
time it takes to get through the Request for Proposals cycle.	
6.b. Program Development Committee Report – Update on Status of Fitness and	
Nutrition Community Grants	
Jonás Mata discussed the progress made to date on developing the Fitness and Nutrition	
Request for Proposals (RFP). He has been working with Samuels & Associates and using	
feedback from the regional logic modeling sessions to develop the RFP. He is exploring	
options for using various technical assistance providers, and identifying an evaluator for	
the initiative. He anticipates that the RFP will be released in October or November, with	
awards to be made in May, and grants to begin in July, 2011.	

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6.c. Program Development Committee Report – Update on Identification of Fitness	
and Nutrition Technical Assistance and Evaluation Providers	
Jonás Mata said he would be meeting with Dr. Beebe to discuss identifying the Fitness and	
Nutrition Technical assistance and the Evaluation providers.	
7.a. Program Implementation Committee Report – Presentation – <i>Tobacco Control</i>	
Evaluation Updates, Cumulative Helpline Report and Tobacco Stops With Me	
Evaluation Findings	
Dr. Laura Beebe presented evaluation data on the 5-year Cumulative Oklahoma Tobacco	
Helpline and on the 3-year Longitudinal Tobacco Stops With Me Campaign.	
The Oklahoma Tobacco Helpline 5-year Cumulative report indicates:	
• Increasing calls yearly	
• High reach of the program among tobacco users especially among populations with	
limited resources and educational attainment and those using a pack-a-day or more.	
High satisfaction rate among registered callers	
• Callers heard about Helpline primarily from "friends and family" and "TV"	
• Discussion about increasing internet and social media promotions/reach was held and	
will be pursued	
• Quit rates were highest among multiple call registrants at 34% compared with 20% for single call users	
 Participants who quit are more likely to use nicotine replacement products and tend to stay quit 	
The Tobacco Stops With Me 3-year Longitudinal study with additional data from the	
Media Tracking Surveys indicates:	
High awareness of TSWM campaign	
• Statistically significant findings showed the	
 Positive impact on attempting to quit among people who were daily tobacco users at first follow-up; 	
o The odds for attempting to quit were double for Oklahomans who were aware of	
the campaign compared to those not aware of the campaign	
o Among Nonsmokers there are more robust findings:	
 Exposure to the campaign continued to be positively associated with the desire 	
to curb tobacco use and its advertising	

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 Odds of trying to help someone quit were approximately 1.5 times higher for 	
those aware of the TSWM ads compared to those not aware of the campaign	
(strongest among those with ongoing exposure to the campaign)	
 Results indicate the campaign's continuing impact on Oklahomans who are not 	
tobacco users, particularly in terms of inspiring social support and community	
action to combat tobacco use	
o Among Both Smokers and Nonsmokers – statistically significant findings:	
 Increased knowledge that SHS causes asthma and children's ear infections. 	
 Increased awareness of quit-smoking helplines or web sites. 	
 Overall awareness of the campaign in the cohort was high: 81% 	
• These are notable achievements for a campaign that is really only two years old.	
• The evaluation design going forward will change to do repeated cross-sectional studies	
of a sufficient sample size to look at associations in behavior and attitudes to baseline	
and other data points. This study will be shared with local, state and national partners	
and groups.	
7.b. Program Implementation Committee Report – Presentation – FY 2011 Tobacco	
Control Health Communications Updates	
Sjonna Paulson, TSET Director of Communications reported that testing has recently been	
completed on three new Tobacco Stops With Me television ads and one new Oklahoma	
Tobacco Helpline ad. The ads tested well and the commercial placement for FY 2011 will	
be finalized within the next two weeks. Currently the "Colors" television print and outdoor	
ads from New York are being used to educate the public about the tobacco industry's effort	
to continue to use different colored packaging to imply that certain brands of cigarettes are	
healthier, lower in tar, etc. Ms. Paulson also explained that the Students Working Against	
Tobacco program is getting a new look and new structure with "campaigns" or projects	
with specific Measures of Progress. Video training modules are being developed for youth	
members and adult partners. Ms. Paulson also noted that TSET staff are working with	
Visual Image on a print/web/radio campaign in partnership with the OSDH to promote the	
Oklahoma Health Improvement Plans recommendations. Work is beginning on the	
development of the Oklahoma Tobacco Helpline web site.	
7.c.i. Program Implementation Committee Report – Discussion and Possible Action	Program Implementation Committee
on Renewal of Program Grants and Contracts for GY 2011 – Communities of	recommendation to approve Communities of
Excellence in Tobacco Control (Wave I)	Excellence Wave I grants. Motion passed
Dr. Foster said the committee recommended renewal of the slate of CX I grantees.	unanimously.

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7.c.ii. Program Implementation Committee Report – Discussion and Possible Action	Program Implementation Committee recommends
on Renewal of Program Grants and Contracts for GY 2011 – Communities of	funding for renewal of slate of Communities of
Excellence in Tobacco Control (Wave II)	Excellence Wave II grants. Motion passed
Dr. Foster said the committee recommended renewal of the slate of CX II grantees.	unanimously.
7.c.iii. Program Implementation Committee Report – Discussion and Possible Action	Program Implementation Committee recommends
on Renewal of Program Grants and Contracts for GY 2011 – Addressing Tobacco in	renewal of Addressing Tobacco in Specific
Specific Populations, Tobacco-Free Zone	Populations, Tobacco-Free Zone grant. Motion
Dr. Foster said the committee recommended renewal of the Tobacco Free Zone for its fifth	passed unanimously.
and final year.	
7.d. Program Implementation Committee Report – Discussion and Possible Action on	Program Implementation Committee
New Program Officer Position	recommendation to convert Accountant position to a
Dr. Foster said that based on recommendations from consultants and the Office of State	Program Officer position. Motion passed
Finance, the committee recommends converting the Accountant position, which the board	unanimously.
approved in May, to a Program Officer.	
7.e.i. Program Implementation Committee Report - Update on Oklahoma Tobacco	
Helpline – Services for Youth ages 13-17	
Tracey Strader reported that attorneys from both TSET and the OSDH were in agreement	
that the Helpline could indeed serve youth ages 13-17 without written parental consent.	
This would not include nicotine replacement products. The youth would be referred to	
their health care professional for any medications. Services should begin January 2011.	
7.e.ii. Program Implementation Committee Report – Update on Oklahoma Tobacco	
Helpline – Update on cost-sharing arrangement with Oklahoma State and Education	
Employees Group Insurance Board	
Tracey Strader reported that the contract is in place with the Oklahoma State and Education	
Employees Group Insurance Board (OSEEGIB). Ms. Strader said all HealthChoice	
members have access to all five Helpline calls and up to 12 weeks of nicotine replacement	
products. The contract with OSEEGIB is a 'cost sharing' arrangement. TSET is paying	
for registration, the first call, and a 2-week starter kit of patches or gum. All additional	
calls and nicotine replacement products are covered by OSEEGIB. Services began in July.	
8.a. Proposed Executive Session – Review and discussion of proposals in response to	Motion made to go into Executive Session to discuss
the Request for Proposals for the Communities of Excellence in Tobacco Control	Communities of Excellence Wave III and the
(Wave III) (RFP# TSET 092-4), as authorized by the Open Meeting Act – 25 O.S. §	evaluation of the Executive Director made by Dr.
307(b)(7) and as required to preserve confidentiality under 62 O.S. Supp. 2006, § 2309	Foster and seconded by Ken Rowe. Motion passed
(C)(4)	unanimously.

Agenda Item and Discussion	Action and Follow-up
9.a. Proposed Executive Session – Board of Directors to discuss evaluation of the	Motion made to come out of Executive Session made
executive director and salaries of the executive director and staff – as authorized by	by Ken Rowe and seconded by John Kennedy.
25 O.S. § 307(B)(1).	Motion passed unanimously.
10.a. Consideration and possible vote on items from Executive Session – Proposals in	Motion made to approve slate of ten Communities of
response to the Request for Proposals for the Communities of Excellence in Tobacco	Excellence Wave III grantees made by Dr. Foster and
Control Program, Wave III (RFP# TSET 092-4)	seconded by Susan Bizé. Motion passed
Slate of applicants recommended:	unanimously.
Canadian County Health Department - Canadian County for Children and Families, Canadian County, \$75,000	
Gateway to Prevention and Recovery - Prague Turning Point Coalition, Lincoln & Seminole Counties,	
\$75,000	
KI Bois Community Action Foundation - Haskell County Coalition & Living in Latimer Coalition (forming a Consortium), Haskell & Latimer Counties , \$75,000	
LeFlore County Youth Services, Inc LeFlore County Coalition for Healthy Living, LeFlore County,	
\$75,000 Norman Regional Health Systems - Community Alliance of Resources for Everyone, McClain County,	
\$75,000	
Norman Regional Health Systems - Interagency and Community Coalition of Grady County, Grady	
County, \$75,000	
Northwest Family Services, Inc Woods County & Major County Coalitions (forming a Consortium),	
Woods & Major Counties, \$75,000 Pontotoc County Health Department - Pontotoc County Turning Point/Systems of Care Coalition,	
Pontotoc County, \$75,000	
Rural Health Projects, Inc Enid Metropolitan Health Planning Committee- Garfield County Tobacco Free	
Coalition, Garfield County, \$75,000	
The Next Step Network, Inc Texas County Coalition, Texas County, \$70,000	
10.b. Consideration and possible vote on items from Executive Session – Evaluation of	Tracey Strader will implement the agency's
the executive director and salaries of the executive director and staff	Performance Based Salary Adjustments Policy as it
Casey Killblane announced that the board was very pleased with the work of the Executive	relates to performance-based lump-sum payments.
Director and discussed that although there would be no salary increases this year, small	
bonuses could be given based on employee performance.	
11.a.i. Agency Operations Committee – FY 2010, Fourth Quarter Budget to Actual –	
Operating Budget	
Ken Rowe reviewed fourth quarter Operating expenditures.	
11.a.ii. Agency Operations Committee – FY 2010, Fourth Quarter Budget to Actual –	
Programs Budget	
Ken Rowe reviewed fourth quarter Programs expenditures. FY 2010 invoices are still	
being processed and the staff should have closeout figures by the November meeting.	

Agenda Item and Discussion	Action and Follow-up
11.b.i. Agency Operations Committee – Consideration and Possible Action on FY	Agency Operations Committee recommends approval
2011 Final Budgets – Operating	of Operating Budget for FY 2011 in the amount of
Ken Rowe reviewed the FY 2011 final Operating budget noting the primary change	\$877,336, or 4.83% of certified earnings. Motion
reflects the conversion of the Accountant position to a Program Officer position.	passed unanimously.
11.b.ii. Agency Operations Committee – Consideration and Possible Action on FY	Agency Operations Committee recommends approval
2011 Final Budgets – Programs	of Programs Budget for FY 2011 in the amount of
Ken Rowe reviewed the FY 2011 final Programs budget noting the primary changes	\$21,814,753. Motion passed unanimously.
include the new Program Officer position, a shift of most of the budget for Fitness and	
Nutrition grants to FY 2012, and a re-budget of carryover from the OTRC.	
12. New Business – Any Matter Not Known About or Which Could Not Have Been	
Reasonably Foreseen Prior to the Time of Posting the Agenda (25 O.S. § 311 (A)(9))	
Casey Killblane called for new business. There was no new business.	
13. Public Comment - Casey Killblane called for public comment. No public comment.	
14. Adjournment	Motion to adjourn made by Bill Lissau and seconded
	by Ken Rowe. Motion passed unanimously.